James Elsley

Associate Managing Partner

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James' Biography

James Elsley is a partner and an experienced real estate development and business lawyer who advises on all aspects of real property transactions, including the development, ownership structure, purchase, sale and financing of commercial office complexes, retail shopping centers and residential buildings. He also regularly advises on private mergers and acquisitions, complex corporate restructurings and secured lending transactions.

Driven by his desire to add value and ensure positive outcomes for his clients, Jim leverages his legal expertise, deal experience, and understanding of his clients and their businesses to effectively and efficiently guide clients through their legal matters and transactions. Jim enjoys the challenge and complexity that comes with working for high profile developers, private business owners and major lenders on both local and international matters, and makes it his priority to fulfil the role of trusted advisor to each and every client. Jim's paramount goal is to ensure a high level of client service and a client *experience* that is tailored to the needs of his clients and their business objectives.

Jim adapts to each client's needs, during regular business hours or after hours, by phone, email or text, and by leveraging

Practice Areas

- Business Law & Financial Services Law
- Real Estate Law

Education and Year of Call

- Year of Call (2011)
- JD, Western University Canada
- Master of Science, Western University Canada (2007)
- Bachelor of Medical Sciences (Hons.), Physiology, Western University Canada (2005)

technological resources such as virtual meetings, collaborative tools for electronic document review and e-signatures, and virtual minute book and record keeping. Jim's goal is to consistently deliver the service that is needed in the most effective – but least disruptive – manner to his clients.

Jim has been recognized consistently by Best Lawyers in Canada™ since 2024.

Named Associate Managing Partner in December 2023, Jim works alongside the Managing Partner leading the firm and its strategic initiatives. When he is not working, he enjoys playing recreational hockey, travelling, going to concerts and comedy tours, and, most importantly, spending time with his family.

Professional Associations

- Law Society of Upper Canada
- Canadian Bar Association
- Ontario Bar Association
- Middlesex Law Association

Honours & Awards

- Recognized consistently by Best Lawyers in Canada™ since 2024.